A67.40/2: 20/987
5/21/84

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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PRODUCTS SOUGHT BY FOREIGN IMPORTERS

May 21, 1984

ANHYDROUS MILK FAT, DEMINERALISED MILK WHEY, MILK WHEY, MILK POWDER (MEXICO). Wants new 196 kg. drums. CONTACT: Lic. Jorge Luis Cabrera, Promotora De Tecnica Agropecua, Apartado Postal 105--273, Mexico 11570, D.F. (WK 20/TOFAS 4)

BARLEY AND SUGAR (SAUDI ARABIA). Wants 50,000 MT of barley grade U.S. No. 2 and 15,000 MT of refined sugar. Packaging: 50 kg. bags. Immediate delivery. Other req: Arabic labeling. Quote: C&F Jidda and Damman. Bank ref: National Commercial Bank, Hindawia Branch, Jidda; British Bank, Redsea Hotel Branch; and Bank Al-Jazira, King Abdulaziz St. Branch. CONTACT: Nissar A. Siddiqui, The Shipping Corporation of Saudi Arabia, P.O. Box 1691, Jidda, Saudi Arabia. Telex: 401078 ARAB SJ. Phone: 647-1137, 648-0231, and 647-8222. (WK 20/TOFAS 0118)

BISCUITS, COOKIES, HAM, CANNED PORK LUNCHEON MEAT (MALAYSIA). Wants 20-ft container. Packaging: cookies in 300-gm foil packs, canned meat in 300-gm tins. Quote: FOB and CIF Port Kelang. Bank ref: Chase Manhattan Bank, Kuala Lumpur, Malaysia. CONTACT: Kenneth Ng, Kenju Sdn Bhd, 8 Jln Dato Sulaiman, Taman Tun Dr Ismail, Kuala Lumpur, Malaysia. Telex: MA37887 KENJU. Phone: (03) 780345. (WK 20/TOFAS 83)

BREAD (PERU). Wants license for technology to produce fine-grain white bread. Already produces 3/4 million loaves annually but shelf life not long enough to compete in provincial markets adequately. Company will only deal with suppliers of established technology, preferably one with licenses in other Latin American countries. CONTACT: Vittorio De Ferrari M., Presidente Del Directorio, Fabrica De Galletas Ventanilla S.A., Plazuela El Faro 115, Callao, Peru. Phone: 292802/297744. (WK 20/COMMERCE 4541)

CHICKEN - FROZEN (JORDAN). Wants 1,000 - 2,000 MT individually packed in polyethelene bags indicating weight, date of slaughter and date of packing. Other req: 800 - 1300 grams weight, humidity 5% max.; chickens to be free of blood, water and feathers without giblets, fully cleaned, free of burns and freezing defects. Bank ref: Central Bank of Jordan. CONTACT: Ministry of Supply, P.O. Box 830, Amman, Jordan. Telex: 21278 MINSUP JO. Phone: 667-141/661-174. (WK 20/TOFAS 0001)

CORN (SOUTH AFRICA). Wants 25,000 MT over a period of a year (plus/minus 3,000 per shipment of yellow or white for cattle feed. Quality: A grade. Packaging: 100 kg. bags or equivalent. First shipment by September 1984. Quote: C&F Reunion. Bank ref: S.A. Bank of Athens, St. George's Street, Cape Town. CONTACT: M.C. Paizee, Eximcon, P.O. Box 11494, Vlaeberg 8018, Cape Town, South Africa. Telex: 5721048. Phone: (021) 23-5628. (WK 20/TOFAS 0097)

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

CORN AND SUNFLOWER HYBRIDS (ROMANIA). Buyer requires cultivation during the spring of 1984 of an area of 10,000 hectares with corn hybrids using parental forms provided by pioneer company. Technical characteristics: productive hybrids with a good lodging resistance and a high content of amino-acids. Supplier provides parental lines and buyer requires supplier to take payment in by-back of hybrids output. CONTACT: Vasile Ichim, Director General, Romagrimex, 2 N Dr. Marcovici Street, Bucharest, Romania. Telex: 11522. Phone: 14-10-88. (WK 20/COMMERCE 3109)

CORN OIL (W. GERMANY). Wants 10,000 - 15,000 gallons top quality corn oil. Packaging: 5 liter cans. Quote: CIF Frankfurt airport. Immediate delivery CONTACT: AGMO Export-Import GmbH, Dieburger Str. 200, 6100 Darmstadt, W. Germany. Phone: 6151-717766. Telex: 4197214. (WK 20/TOFAS 0030)

CORN SYRUP (TAIWAN). Wants 500 MT in standard export packaging. Delivery to be arranged. Quote: CIF. Bank ref: City Bank of Taipei, International Department. CONTACT: David Weil, Town Mining Industrial Co. Ltd., P.O. Box 91-148, Taipei, Taiwan. Telex: 27070 TEICL. Phone: (02) 709-1480. (WK 20/TAIPEI 2822)

FLOUR, MARGARINE, AND POWDERED MILK (PORTUGAL). Wants 30,000 kgs. cake and baking flour and an undisclosed amount of table margarine and powdered milk. Prospective buyer has been contacted by a firm acting for the government of Sierra Leone and Cameroon for urgent quotations for these commodities. Delivery: soonest after contracting. Quote: CIF Sierra Leone and Cameroon (former French W. Africa). Other req: a 5% commission should be included on invoice value. Bank ref: Banco Espirito Santo, Praca De Londres, Lisboa, Portugal. CONTACT: Carvalho Brito or Cartaxo Fili, Instrumed , Rua Da Silva, 10-B, Lisboa, Portugal. Telex: 0063443 CARFIL P. Phone: 805595. (WK 20/TOFAS 0119)

FRUIT JUICES, FRUIT, VEGETABLES - CANNED (PERU). Wants above products preferably from manufacturers. Quote: FOB and C&F Iquitos. CONTACT: Alfonso Diaz Macedo, P.O. Box 154, Iquitos, Loreto, Peru. Telex: 91002PE IQUITOS. Phone: 235795. (WK 20/PERU 4539)

GROCERY ITEMS (HONDURAS). Wants canned meats and vegetables, salad dressings, mayonnaise, ketchup, tomato paste, tomato sauce, wheat flour (white), cake mixes (dry, self-rising), bottled liquors and wines (including still, natural, and sparkling). Buyer wants supplier responses, literature and prices. Also information on other supermarket items. Bank ref: Bank of America, Tegucigalpa. CONTACT: Felix Napoleon Zepeda, Purchasing Manager, Supertiendas Prisa, S.A., Centro Comercial Miramonte, Col. Miramonte Tegucigalpa, D.C., Honduras. Cable: PRISA. Phone: 334947. (WK 20/COMMERCE 5119)

GROCERY ITEMS (OMAN). Wants canned tuna fish, fruit & vegetables, biscuits, custard powder, coffee, lemon & orange flavored powder, rice, biscuits, vermicelli, & corn mutton. The Oman Ministry of Defense (MOD) issued a tender to local foodstuff suppliers for MOD's upcoming two-year foodstuff order. Major Omani trading company interested in receiving quotes from U.S. foodstuff exporters. Following terms & conditions should be noted: a) quantities indicated on tender only estimates, greater/ lesser amounts may be ordered; b) delivery from Jan. 1, 1985 to Dec. 31, 1986; c) quoted prices will remain fixed for 12 months. Prices for remaining 12 months will be negotiated by Nov. 15, 1985. d) all products must have shelf life of & warranty period of 24 mo. from date of manufacture. e) packing boxes must have minimum bursting strength of 100 kg. (f) all products imported must have certificate from approp. authority of country of origin confirming products free of microbes & materials injurious to health & fit for human consumption;

g) description of contents, # of units & net wgt, & mo. & yr of manufacture & expiry must be printed in English on all cartons/sacks; h) samples of each product must reach firm before June 10. Deadline June 12, 1984 bid must state: C&F Muscat in U.S. dollars. Prices should be valid for 13 weeks from June 21. Shelf life of products from date of manufacture, percentage of drained wgt to net wgt. Delivery from date of confirmed order. Brand name, carton packing & origin of goods. Container load volume & port of loading. CONTACT: Vinesh K. Bhimani, Manager, Khimji Ramdas, P.O. Box 19, Muscat, Sultanate of Oman. Telex: 5289 BROKER ON. Phone: 745-601. (WK 20/MUSCAT 2666)

HEALTH FOOD (DENMARK). Wants health food in general as well as specialized products (i.e. protein powder, vitamins, minerals etc). Desires small quantites in introduction period which should be ready for sale to EC countries. Quote: CIF. Bank ref: Handelsbanken, Aarhus Branch, Demnark. CONTACT: M. Sonderby or K. Simonsen, S.S. Impex I/S, 86, NY Munkegade, Aarhus, Denmark. Telex: 62115 SPEED DK. Phone: (6) 19 35. (WK 20/TOFAS 0084)

HOLSTEIN HEIFER TENDER (KOREA). Tender for 692 head registered pregnant Holstein Friesian heifers. Specification: 18-26 months old, 3-6 months pregnancy, liveweight over 430 kgs. Sire: PD should not be less than 350 lbs. (PD 82) per 305 days ME, BF more than 3.5% and repeatability over 50%. Dam: not less than 15,000 lbs. of milk per 305 ME, BF over 3.5%. Quote: CIF. Bidder shall establish/deposit to NLCF a bid bond in amount not less than 2% of total bidding values, in the form of cash, city bank check and/or irrevocable Letter of Credit by 10:00 a.m. May 22, 1984. Any bidder who has been qualified and wishes to participate in this tender shall be newly registered in 1984 prior to the bidding date. Deadline: 11:00 a.m. May 22, 1984 at NLCF's conference room. CONTACT: Procurement Department Manager, National Livestock Cooperatives Federation, Seoul, Korea. Telex: K-23517. Phone: 783-1668. (WK 20/TOFAS 8426)

HOLSTEIN HEIFERS (VENEZUELA). Purchase to be made by several persons, in lots of 30-800, but consolidated into one order to total 3,000. Quality: non-registered, non-pregnant, 14-18 months. Delivery by ship and air. Quote: CIF Maracaibo. Bank ref: BCO Latino, ATT Elba Pena, Caracas; and BCO Latino International, Miami FL. Other req: animals will represent typical native-type dairy cattle. Buyers have little experience with high producing dairy cattle. Technical help on some basis will be required to assure buyer satisfaction. CONTACT: Christian Lachaise, Ugape Agadema, Av Sojo, Edif. Onix Piso 4 Ofic 41, El Rosal, Caracas, Venezuela. Telex: 24879 DABAS VC. Phone: (02) 329484/325774. (WK 20/TOFAS 0039)

JOINT VENTURE (NIGERIA). Interested in a joint venture with U.S. partner(s) in growing and processing canned fruits, vegetables, and grains on 500 acres of farmland. Project intends to go into integrated poultry farming at a later date on separate 200 acres of land at Igbo-Ake Village, Ondo/Ondo State. Feasibility study and other requirements being worked out. Partner(s) required for management, equipment recommendation, equity participation, technical assistance, raw materials supply and company specialization. Equity participation 60% Nigerian and 40% foreign. Total investment about $3 million. Bank ref: United Bank for Africa, Iganmu Branch, Lagos. CONTACT: S.O. Akinsheye, Managing Director, Oluswakeen International Co., P.O. Box 4289, Marina, Lagos, Nigeria. (WK 20/TOFAS 94)

LUMBER (FRANCE). Wants western coast Red Alder and Maple in loads of 10 MT minimum. Quality: export premium. Packaging in plastic cover. Delivery all year. Quote: CIF Le Havre and/or Bilbao. Bank ref: Credit Lyonnais, Boulevard Foch, 49000 Angers. CONTACT: Ray A. Lovaert, Ray A. Lovaert Co., 116 Route Des Ponts De Ce, 49000 Angers, France. Telex: PUBLIC ANGERS/ 20 910. Phone: (41) 68531. (WK 20/TOFAS 172)

MEAT AND BONE MEAL FOR STOCK FEED (NEW ZEALAND). Wants FCL shipments on regular basis. Quality: 45 to 50% protein - supplier to provide full specifications. Packaging 50 kg. (110 lb.) bags. Specify number of bags in FCL delivery immediately. Quote: CIF Port Kelang and Penang in Malaysia, and also Bankok. Bank ref: Bank of New Zealand, P.O. Box 1461, Christchurch. CONTACT: D. Holland, Managing Director, Export Marketing & Management (N.Z.) Ltd., P.O. Box 13-622, Christchurch, New Zealand. Telex: N.Z. 4586 A/B CANTYCOM. (WK 20/TOFAS 71)

MILK (FRANCE). Wants 5 million cans of Dialac milk, type 1 and 2, and 1.5 million cans Dialac milk type M. Packaging in cans labelled in English. Delivery within 2 or 3 months. Quote: CIF Arab Gulf. BanK ref: Union Des Banques Suisses, Geneva, Switzerland. CONTACT: J.P. Lancrey, E.N.T. Conseil, 96, Quai Du Marechal-Joffre, 92400 Courbevoie, France. Telex: 613 626 ENTCO/F. Phone: (1) 789.04.68. (WK 20/TOFAS 0185)

ORANGE JUICE (SWITZERLAND). Wants 200-300 MT (initial shipment) of frozen concentrated orange juice. Quality: concentrate 60-65%, sugar content 14-15%. Packaging: 1500 kg. containers with dry ice. Immediate delivery. Quote: C&F Copenhagen, Denmark. Bank ref: Union Bank of Switzerland, Geneva. CONTACT: Rene Zingg, Sobatex, 19 Boulevard G. Favon, 1204 Geneva, Switzerland. Telex: 429480 LION CH. Phone: 022-28 38 59. (WK 20/TOFAS 0083)

PLANTS AND SEEDS (QATAR). Seeking contact with U.S. suppliers of seeds and plants which suit hot, humid, desert area. Initial orders will be small but might develop into a constant supply or agency arrangement at a later stage. Other req: language of correspondence -- English or Arabic. CONTACT: Radwan M. Abu Asali, Manager, Sak Agricultural Services, P.O. Box 6207, Doha, Qatar. Telex: 5006 SAK DH. Phone: 863965. (WK 20/TOFAS 0109)

POTATO POWDER (SINGAPORE). Wants first or second grade in plastic packaging. Delivery: one month. Bank ref: Bank of Canton Ltd., Denmark House. CONTACT: Ong Chin Swee, Yeow Chin Hung Co. Pte. Ltd., 159 Still Road, Singapore, 1542. Telex: RS 33144 YCH. Phone: 3480302 and 3457532. (WK 20/TOFAS 104)

POTATOES, FRESH (MALAYSIA). Wants 300 MT. Quality: size 40/60 MM, clean bright skin. Packaging in 25 kg. Nett Hessian bags. Delivery: July 1984. Quote: CIF Penang or Port Kelang. Bank ref: Chung Khiaw Bank, 62 Beach Street, Penang, Malaysia. CONTACT: Lee Chin Teong, Eng Wan Trading Co., P.O. Box 544, Penang, Malaysia. Telex: MA40688 EWT. Phone: (04) 369540. (WK 20/TOFAS 82)

RED MEAT, FROZEN (IRAQ). Government tender announcement no. 6 for 35,000 MT of frozen red meat. Offers must be submitted to Secretariat of Tender Committee at SOAM by 12:00 PM, Saturday, May 27, 1984. Preliminary bank guarantee of 1% of the total bid value is also required. For further inquiries, including technical specifications, financial and legal regulations, interested companies must contact the SOAM legal department. Shipments commence August 1, 1984 - January 30, 1985. Details follow: a) frozen lamb meat (carcasses) - 8/84, 100 MT; 9/84, 100 MT; 10/84, 1000 MT; 11/84 1000 MT; 12/84, 1500 MT; 1/85, 1500 MT. Total 7,000 MT. b) frozen beef with bone - 8/84, 600 MT; 8/84, 600 MT; 10/84, 700 MT; 11/84, 700 MT; 12/84, 700 MT; 1/85, 700 MT. Total 4,000 MT. c) frozen beef without bone - 8/84, 4,000 MT; 9/84, 4,000 MT; 10/84, 4,000 MT; 11/84, 4,000 MT; 12/84, 4,000 MT; 1/85, 3,000 MT. Total 23,000 MT. d) kidney, tongue and liver - 8/84, 200 MT; 9/84 200 MT; 10/84, 150 MT; 11/84, 150 MT; 12/84, 150 MT 1/85, 150 MT. Total 1,000 MT. CONTACT: State Organization for Agricultural Marketing (SOAM), Jamila, Umal Square, Saddam City, P.O. Box 5947, Baghdad, Iraq. Telex: 212645 AGROMARK IK. Phone: 882-7713. (WK 20/BAGHDAD 961)

REFINED CORN OIL (BELGIUM). Wants 2,500,000 cartons of each 6 rectangular lithographed tins of one U.S. gallon net. Quality: clear brand refined, non-winterized, Delivery ASAP. Quote: FOB and CIF Teheran. CONTACT: Ms. Romy Van Hede, Irlac International, Avenue F.D. Roosevelt, 89, B-1050 Brussels, Belgium Phone: 33(2) 640.70.06 Telex: 64071 Irlac B. (WK 20/TOFAS 0019)

RICE - LONG GRAIN (FRANCE). Wants 1,500 MT direct purchase from producer for human consumption and not more than 35% broken. Packaging in bags of 50 kg. Delivery to begin May 20, 1984. Quote: FOB U.S. port. CONTACT: Mr. Ospelt, Societe Ruysschaert, 5, Allee Des Peupliers, 77360 Vaires Sur Marne. Telex: 213 660 SEFA. Phone: (6) 426 01 63. (WK 20/TOFAS 0027)

RICE - MILLED (JORDAN). Wants 10,000 MT of camilino milled rice. Quality: breakage - maximum 3%; humidity - not greater than 0.1%; protein - not less than 6%; chalky grains - not greater than 2%; yellow and damaged grains - not to exceed 0.15%. Packing: jute and polyproplene bags; gross wgt. 50 kg. Delivery: 5,000 MT July 1984 and 5,000 MT August 1984. Quote: C&F Candf Aqaba. Bank ref: Central Bank of Jordan. CONTACT: Ministry of Supply, P.O. Box 830, Amman, Jordan. Telex: 21278 MINSUP JO. Phone: 667-141/661-174. (WK 20/AMMAN 0002)

SEEDS - VEGETABLE AND FORAGE (SPAIN). Wants above products. Firm founded in 1940. Annual sales about US $733,000. Gross assets are about US $660,000. Banking and trade sources indicate that this company has a good reputation and that its obligations are met promptly. Bank ref: Banco Hispano Americano, Plaza Gral. Franco, 1 Calatayud (Zaragoza). CONTACT: Jose Vernon, Semillas Veron, Jose Ctra. Madrid-Barcelona, Calatayud (Zaragoza), Spain. Cable: SEMILLAVERON. Phone: 34/76/881735. (WK 20/BARCELONA 426)

SNACK FOODS, DRIED FRUITS AND NUTS (HONG KONG). Wants a trial shipment, if satisfactory possible one container-load per month. Quality: first and second grade. Bulk packing as well as individual packaging in ordinary consumer size. Delivery ASAP. Quote: CIF Hong Kong. Bank ref: Bank of Canton. CONTACT: Chow Wai Yin, On Kun Hong Ltd., 8/F, Harbour Commercial Bldg., 122-124 Connaught Road, Central, Hong Kong . Telex: HK 65916. Phone: 5-438420. (WK 20/TOFAS 0094)

SORGHUM AND WHEAT (PORTUGAL). Wants U.S. No. 2 sorghum and soft red winter and hard red winter wheat. Sorghum 20,000 MT, hard red winter 30,000 MT and soft red winter 30,000 MT, moisture 15% maximum. Packaging: bulk. Delivery: sorghum June 1-15, wheat June 10-25, 1984. Quote: FOB flat and bases stowed and unstowed. Other req: payment under USDA/CCC GSM-102 program (guarantee tax seller's account) performance bond by supplier required contracts to be used--NAEGA 2, 1978, revised. Bank ref: Banco Portugues Do Atlantico, Rua Do Ouro 101, Lisboa Portugal. CONTACT: J. Reis Honrado, FORAP--Fornecimentos E Apetrachamentos LDA, Rua Dos Fanqueiros 12-4th ESQ, Lisboa, Portugal. Telex: 00156656 FORAP P. Phone: 877804 or 877321. (WK 20/TOFAS 0095)

SORGHUM, WHEAT, AND CORN (PORTUGAL). Wants U.S. No. 2 sorghum, soft red winter and hard red winter wheat, and U.S. No. 2 yellow corn. About 140,000 MT monthly by public tenders. Portugal imports sizeable quantities of U.S. grains per year through a monopoly agency. GOP is in progress of liberalizing imports of these products. Quote: FOB flat and bases stowed and unstowed. Other req: payment to be made under USDA/CCC GSM-102 program (guarantee tax seller's account) performance bond by supplier required contracts to be used--NAEGA 2, 1978 revised. Bank ref: BPA, Rua Do Ouro 101 Lisboa, Portugal. CONTACT: J. Reis Honrado, FORAP--Fornecimentos E Apetrechamentos LDA, Rua Dos Fanqueiros 12-4th Fl. Esq., Lisboa, Portugal. Telex: 00156656 FORAP P. Phone: 877804 or 877321. (WK 20/TOFAS 0096)

SOYBEAN OIL (AUSTRIA). Wants 1,000 MT until end of 1984. Quality: for cooking and salad dressing. Packaging: standard barrels, but flexible for packing depending upon price. Delivery open to negotiations. Quote: CIF Antwerp or North European ports. Bank ref: Schoeller and Co., Renngasse 1-3, 01 Vienna. CONTACT: Dr. Wahl, Bramat Dist. Co., Freihofgass 1., Vienna, Austria. Telex: 131052. Phone: 37-26-52 or 37-26-61. (WK 20/TOFAS 0091)

SOYBEANS (EGYPT). Wants 40,000 MT (10,000 MT every two months) of U.S. No. 2. Delivery ASAP. Other req: offers should be for bulk or bagged in 50 kg. bags. Quote: CIF Alexandria, Egypt. Bank ref: Cairo Bank, Alexandria. CONTACT: Nabil M. El Sayed, Alex Trading and Transactions, 10, Apostolides St., Fleming, Alexandria, Egypt. Telex: 54057 COMLAX UN. (WK 20/TOFAS 29)

SOYBEANS, FISH MEAL AND MEAT MEAL (SAUDI ARABIA). Wishes to import from U.S. on a regular basis. Firm's activities concentrate on poultry raising and egg production. Annual sales are estimated at US $12 million. Interested U.S. firms should contact company with complete literature containing relevant information. CONTACT: Jawad Muhammad Qansoh, Sales Manager, Al-Mallouhi Co. for Poultry and Fodders, P.O. Box 87, Riyadh 11411, Saudi Arabia. Telex: 201538 MALOHY SJ. Phone: 421-2340/2344. (WK 20/RIYADH 2155)

SPECIMEN INDOOR PLANTS (IRELAND). Wants about one container load per 6 weeks (over U.S. $120,000 annually). Quality: between 1 and 4 meters high. Packaging: heated containers, soil free. Delivery: when available. Other req: various varieties required, suitable for offices, hotel foyers, etc. Plants must be packed in soil free materials. USDA health certificate required. Quote: Ex Nursery or CIF Dublin. CONTACT: Mike Lawarence, Sallins Hothouse Supply Co., Daars, Sallins, County Kildare, Ireland. Telex: 30919 INCK EI. Phone: 288066/288389 Dublin. (WK 20/TOFAS 0073)

VEGETABLE FATS (CYPRUS). Wants vegetable fats used in the manufacture of chocolates, confectioneries, biscuits and pastries. Submit samples and quote CIF Limassol or Larnaca South Cyprus. Letter of Credit or preferably cash against documents. Bank ref: Barclays Bank International Ltd. Main Office, Nicosia, Cyprus. CONTACT: Ulysses Th. Joackim, Managing Director, Lion S. Products Co. Ltd., P.O. Box L362, Meletiou Metaxaki Street, Nicosia, Cyprus. Telex: 2045 EPCOL, CY. Cable: LIOPROCO, NICOSIA. (WK 20/COMMERCE 1830)

WATER HYACINTH (FRANCE). Wants 100 bulbs, premium quality. Delivery beginning June. Bank ref: Banque Nationale De Paris Avenue Gambetta, 49300 Cholet. CONTACT: Francis Baur, Societe Nouvelle Seumo, St Laurent Sur Sevre, 85290 Mortagne Sur Sevre, France. Telex: 710 855F. Phone: (51) 67 83 01. (WK 20/TOFAS 0186)

WHEAT, SOYBEAN OIL, COTTON (BANGLADESH). Wants grade U.S. No. 2 soft red winter or white wheat in bulk; soybean oil (refined) in drum; and raw cotton (staple length 1" to 1 1/4"). Bank ref: Sonali Bank, Dhaka, United Commercial Bank Ltd, Dhaka. CONTACT: MD. Ali Ashraf, Kamerad Ltd, 65/66 Motijheel Commercial Area, Dhaka Chamber Building (Third Floor), Dhaka-2, Bangladesh. Telex: 6424 18 DCC91. Cable: KAMERAD, DHAKA. (WK 20/TOFAS 0043)

WINE (SINGAPORE). Wants 100 cases of good quality. Packaging: 0.7L. Delivery: to be confirmed. Bank ref: Development Bank of Singapore. CONTACT: Johnny Goh, Winecraft Distributors Pte., 03-30 Ruby Warehouse Complex, 8 Kaki Bukit Rd. 2, Singapore, 1440. Telex: RS35530. Phone: 7481042/7481082/7481092. (WK 20/TOFAS 104)

MARKET DEVELOPMENT ACTIVITIES

SAUDIFOOD 85 TO BE HELD IN RIYADH, FEBRUARY 10-14

SaudiFood 85, the third International Food and Equipment exhibition for Saudi Arabia, will be held in Riyadh, February 10-14, 1985, in conjunction with the first SaudiFood Processing and Packaging show, created specifically for the rapidly expanding Arab markets.

SaudiFood again will provide trade buyers in Saudi Arabia with their only opportunity to see the entire food, catering and equipment industries under one roof. National groups and individual companies planning to exhibit at the show already are requesting larger sites than in 1983, when all exhibition space had been allocated by September 1982, nearly five months before the show opened.

Buyers attending SaudiFood will represent the major sectors of the industry, including importers and wholesalers, supermarkets, department stores, retail outlets. food processors, hotel and restaurants, government agencies, schools, hospitals, armed forces, oil and construction industries, contract caterers, airline and shipping companies.

Further information can be obtained from Eileen Lavine, Information Services, Inc., 4733 Bethesda Ave., Suite 735, Bethesda, MD 20814; (301) 656-2942.

NATIONAL EXPOSITION OF FOOD AND AGRICULTURAL PRODUCTS

Now just a year away, the second biennial NASDA National Food and Agriculture Exposition will be held April 22-24, 1985, in Kansas City, Missouri. The show will again be co-sponsored by the National Association of State Departments of Agriculture and the Foreign Agricultural Service of USDA.

Last year the show drew about 1,100 foreign buyers from 76 countries and 410 U.S. exhibitors from 42 states and Puerto Rico. Over 1,500 foreign buyers and 500 exhibitors are expected to attend the Kansas City event. The 1985 show will feature value-added products from the food, seed, nursery, and forest product industries.

For more information about the 1985 exposition, contact F. Farrell Higbee, Suite 710, 1616 H Street, N.W., Washington, D.C. 20006. Telephone: (202) 628-1566.

MINI-SHOW SERIES IN JIDDA

The Agricultural Trade Officer in Jidda is planning to have a series of Mini Shows starting early in 1984. A mini show will be held about every two months in Jidda, the country's most important commercial center, then moved to Dhahran for the Gulf Coast trade. All importers having expressed an interest in the product you send will be invited to the show. The package should be clearly marked "SAMPLE" and the kind of product must contain no pork or pork products or liquor of any kind. There is no charge for the Mini-Show other than the cost of samples and postage. If you are interested in introducing your product to Saudi Arabian importers, take advantage of the Mini-Show program. Send a sample of the products you wish displayed together with brochures and price lists to: Agricultural Trade Office, American Embassy, APO New York 09697. For further information contact Jerry Kuhl, ATO on Jidda, Telex: 404-683, USATO SJ or by mail at the address listed above.

VIEW AUSTRALIA 85 EXHIBITION

From April 6th - 14th 1985, an international exhibition for wines, spirits and alcoholic beverages will be held in Melbourne, Australia. The organizers are estimating trade attendance of 12,000 (60% Australia and 40% foreign visitors) and 80,000 general public. Four of the nine days of the exhibition will be set aside for trade only visitors. An international panel will also conduct a wine judging. A 10% discount is offered to exhibitors signing up for space prior to March 1, 1984. Further details may be obtained from Mr. Johnnie Walker, Director, View Australia Management Pty. Ltd., Exhibition House, 102 Chapel Street, East Street Kidda 3183, Melbourne, Australia.

INTERNATIONAL HOTEL, CATERING EQUIPMENT AND TOURISM EXHIBITION

The International Hotel, Catering Equipment and Tourism Exhibition will take place April 9 - 13, 1985 in Jakarta. The exhibition is supported by the Directorate-General of Tourism in Indonesia, as well as by the Indonesian Investment Coordinating Board and the Indonesian Chamber of Commerce and Industry, and is put on by the Overseas Exhibition Services of London, part of the Andry Montgomery Group. The show will feature food and beverages as well as other items of interest to the hotel and tourism industries. U.S. companies requesting further information should contact: Elizabeth Sillars, Overseas Exhibition Services, 11 Manchester Square, London W1M5AB. Telephone: 01-486-1951; Telex - 24591 MONTEX G.

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Visa Information for Certain Mideast Countries

Bahrain - Commercial travelers going to Bahrain are generally able to obtain a 72 - hour transit vist at the Immigration Desk at the Airport upon arrival. If a long-term visa is required, the commercial traveler must submit an NOC (No Objection Certificate) from the Bahraini Foreign Ministry to the Bahraini Embassy in Washington before a visa can be issued. To obtain the NOC, the U.S. Embassy must prepare and submit a diplomatic note and be prepared to pursue in event of any questions. At least 10 working days are required to obtain the NOC. Because of the burden this process places on the U.S. Embassy staff, commercial visitors are urged to obtain the 72-hour transit visas at the airport.

Dubai - The Dubai Sheraton Hotel will obtain airport visas for travelers who stay at the hotel during their sojourn in Dubai. It takes five days for the hotel's visa applications to be processed.

People To People International Trip

The 1984/85 Maryland delegation of People to People International has planned itinerary to Peking, Shanghai, Moscow and Helsinki for May 4 - 9, 1985 (approximate dates). Purposes are to promote goodwill, have meetings with counterparts, explore markets, and sightseeing. For information, contact delegation leader Dennis Ignasias, International Programs Office, University of Maryland Eastern Shore, Princess Anne, Maryland 21853. Phone: (301) 651-2200, 651-2221, 651-2222.

TECHNICAL OFFICE

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notifications of foreign proposed standards-related rules have been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. From time to time we also receive information through our embassies in foreign countries, as is the case this week. Request for copies or questions can be referred to Carolyn Wilson, USDA Technical Office, Room 5530 South Agriculture Building, Washington, D.C. 20250; or phone (202) 382-1318. Anyone interested in commenting on the proposals should include the TBT Notification Number in their communication.

EC - TBT Notification 84.77. The Commission of the European Communities has proposed a Council Directive (product covered - food packaging material) establishing the list of simulants to be used for testing migration of the constituents of plastic materials and articles intended to come into contact with foodstuffs. The objective and rationale for the proposal is consumer protection. Final date for comments is July 16, 1984.

Finland - TBT Notification 84.80. The Finnish Ministry of Agriculture and Forestry has proposed requirements (product covered - nursery plant products) for commercial qualifications of nursery products. The objective and rationale for the proposal is to ensure quality. Final date for comments is June 20, 1984.

Norway - TBT Notification 84.82. The Norwegian Ministry of Agriculture has proposed a regulation (product covered - processed fruits and vegetables) concerning vegetables and fruit which have been preserved by adding sugar, salt, freezing, heating, canning or otherwise. There are provisions on production, additives, contaminants, packing, labelling control, etc. The regulation is based on standards developed by CODEX Alimintarius with some deviations (mainly for food additives). The objective and rationale for the proposal are quality control and consumer protection. Final date for comments is June 30, 1984.

Canada - TBT Notification 84.83. The Canadian Department of National Health and Welfare has proposed an amendment (product covered - pesticides) to the Food and Drug Regulations which would reduce or delete the maximum residue limits allowed for the pesticides Dicholran, Diphenylamine and Toxaphene on certain foods. The objective and rationale for the proposal is health protection. Final date for comments is June 20, 1984.

Peoples Republic of China. The Technical Office recently received a copy of PRC's newly published regulations on inspection of Import/Export Commodities. The regulations were enacted with a view to strengthening the inspection of import and export commodities, protecting the legal rights and interests of the parties involved in foreign trade, and upholding the state's prestige so as to promote the development of production and foreign trade, and serve China's economic construction.

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